

About the Director

John Quick is a highly successful instructor of insurance pre-licensing and continuing education for both life/health and property/liability. Drawing from 27 years experience in the insurance industry, he has successfully prepared nearly 4,800 students for Virginia and North Carolina insurance license exams from 1995 to date. In addition, John has conducted continuing education classes for over 900 students as Certified Virginia CE Instructor in life/health and property/casualty from 1996 through 2002, and Certified North Carolina CE Instructor for life/health from 2003 to date.



John L. Quick, Jr.
InsurancePrep®
School Code #4166

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InsurancePrep®
Listen Believe Practice

WINTER 2010

Real Live Classes!

Insurance
Pre-Licensing

Raleigh, NC

Coming Soon!
Property/Casualty Classes!



John L. Quick, Jr.
InsurancePrep®

Listen Believe Practice

North Carolina Life and Health Insurance Pre-Licensing Courses

More Licensed Agents

Successful insurance managers continually search for competent, trustworthy, and financially responsible agents. But, the best candidate in the world still has to pass a challenging State exam.

In most cases, the candidate must pass a pre-license class for Life/Health (20 hours each) and for the Senior Market, Health plus the Medicare/LTC class (10 hours). **Real live classes** for all these licenses are now available in Raleigh, North Carolina.

Higher Production and Increased Retention

Classes are conducted by John Quick, a certified instructor with over 27 years experience in the insurance industry, including 14 years teaching insurance classes. John employs personal experiences and humor to make the classes lively, fast-paced and enjoyable. Students report that the classes are among the best of any kind they have attended. As a result, new agents enter the field more knowledgeable and enthusiastic.

Our clients report up to 50% increased retention and production since they began referring agents to InsurancePrep. We specialize in helping those who were not successful after taking other prep courses.

Class Location

Classes are held in Conference Room 205 at the [Days Inn Raleigh](#), 3201 Wake Forest Road (behind the Denny's), just off the I-440 Beltline, Exit 10 (919) 878-9310, or **additional** location in Raleigh: 1005 Bullard Court (across from Winston's).

◆ **NEW Thomasville Life class February 15-17!**

The Exam Process

To pass the state insurance exam, a candidate needs two things: the course material, plus the ability to negotiate the tricky multiple choice exam.

The student receives a concise proprietary textbook that covers the North Carolina exam content outline including General Statute references. The class includes hundreds of practice questions designed to simulate the state exam. Course materials are updated frequently, so that the student knows the most current test topics.

The second critical element to exam success is for the student to overcome test anxiety, and be able to demonstrate what he or she knows. A significant portion of every class is spent on learning specific test-taking strategies to increase the student's confidence and assure the best possible performance.

Personal Attention

Classes are usually smaller than the average exam prep courses, so students have ample time to ask questions, and visit with the instructor at breaks and outside of class.

Students are encouraged to set individual review appointments, plus may contact the instructor by phone or email.

Once enrolled, a student can repeat any part of a course at no charge for 90 days.

Exam Simulator® Now Available!

For those who want even more practice questions, we offer the best program available today!

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Class Schedule Winter 2010

Life/Health Insurance

Date	Time	Tuition
February 8-12	8 – 6	\$195.00*
February 22-26	8 – 6	\$195.00
March 8-12	8 – 6	\$195.00
March 22-26	8 – 6	\$195.00
Feb 15-17 Life Only ◆	8 – 6	\$100.00◆
Feb 12-14 Life ***	5-9:30	\$100.00***

Medicare/Long Term Care

Date	Time	Tuition
February 1-2	8 – 5**	\$100.00*
March 4-5	8 – 5**	\$100.00
Mar 31- Apr 1	8 – 5**	\$100.00
TBA	8 – 5**	\$100.00

◆ **Thomasville! Location TBA**

** **Medicare/LTC Class Day 1: 8-5; Day 2: 8-1**

*****Life Only Weekend Day1:5-9:30; Day 2-3 8-5:30**

Name _____

Company _____

Address _____

Email _____

Phone _____

Tuition is not refundable, but transferable (\$25 fee)

___ Cash ___ Money Order ___ Agency Check

Amount Enclosed _____

Signature _____

*PRE-PAY DISCOUNT ONLINE! Thru 

See website for Credit Card & Direct Check options!